

With CVM the organization finds a compatible ally in the contact and selling phases management.

CUSTOMER AND DEALS MANAGEMENT FOR SMEs AND PROFESSIONALS

CVM IS THE SOFTWARE FOR NEGOTIATIONS AND SALES MANAGEMENT

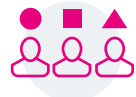
FEATURES:



Selling campaigns and sales objectives



Synchronisation with Google Calendar and Google Drive



Customisable solution



Selling team management



Modular solution



Available on Cloud

ADVANTAGES:



Greater speed to achieve selling objectives

Helps to centralise and share informations



Allows the Integration with other tools

Allows an analyse of the achieved successes and helps to create future expectations

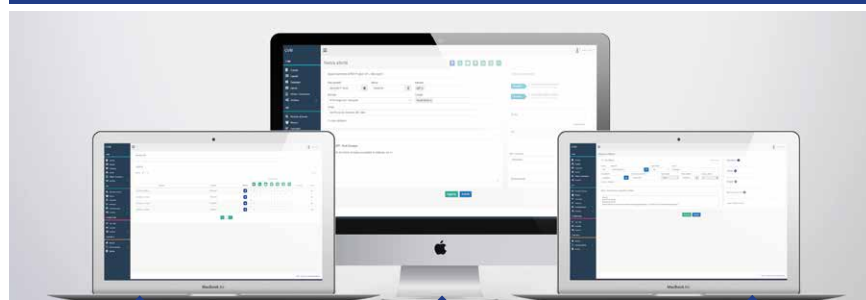


ACTIVITIES

"User friendly" control panel for the activities management

REPORT

Personalisable Analytics and KPI to consider contact and selling performances



CAMPAIGNS

Selling campaigns and sales objectives

ACTIVITIES CREATION

Possibility to personalise the activity flow

OFFERS

To the customer sent offers management

DASHBOARD:

The dashboard provides a comprehensive overview of business performance. Key metrics include:

- Orders:** 10,700.00 € (+20% from last month)
- Target:** 91,434.00 € (+2% from last month)
- In progress:** 80,734.00 € (+2% from last month)

Summary statistics:

- 0 Planned opportunities
- 7 Open campaigns
- 49 Expired opportunities
- 8 Open proposals

Planned opportunities table:

Type	Name	Planned

Expired opportunities table:

Type	Name	Planned
📍	Incontro MITConsulting - Bari (Vendita SP)	6/20/2017
📺	Web conference MITConsulting - Bari (Promozione SP - PA)	6/30/2017
📺	Web conference MITConsulting - Bari (Promozione SP - PA)	6/30/2017
📺	Web conference MITConsulting - Bari (Promozione SP - PA)	6/30/2017
📞	Chiamate FLOT spa - San Giovanni Rotondo - Cof. Wsh (Promozione SP - PA)	6/30/2017
📞	Offerta - Cof (Vendita SP)	6/30/2017

DASHBOARD USER FRIENDLY AND INTUITIVE

MAIN REPORTS:

This report displays a bar chart showing sales volume over time, a table of product/service details, and a pie chart illustrating the distribution of sales.

BEST-SELLING PRODUCT/SERVICE

This report features a bar chart of received orders and proposals, a table of details, and a pie chart showing the breakdown of these items.

ORDERS AND PROPOSALS RECEIVED

This report includes a bar chart of business opportunities, a table of details, and a pie chart showing the distribution of these opportunities.

BUSINESS OPPORTUNITIES

This report displays a bar chart of top contacts, a table of details, and a pie chart showing the distribution of contact-related data.

BEST CONTACT

ACCESSIBILITY:



WEB



DESKTOP



MOBILE



CLOUD-BASED

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